

Custom Sample Development Flowchart

定制打样流程图

Applicable for brand clients, OEM buyers, and custom project sample confirmation

适用于品牌客户、OEM买家、项目客户样品确认阶段

	Step 步骤	Flowchart 流程说明
1	Demand	Customer provides customization requirements (e.g. logo, size, material, color) 客户提出定制需求 (含LOGO、尺寸、材质、颜色等)
2	Fee & Lead time	Our team evaluates and quotes sampling cost and lead time 我司评估并报价打样费用与周期
3	approved plan	Customer approves sampling plan and pays sample fee 客户确认样品方案并支付打样费
4	Sending Design	Artwork design / mold development / material approval 图稿设计/模具开发/材料确认
5	sampling date	Sample production (typically 7-10 working days) (Depends on number of style) 样品生产 (一般7-10工作日) (款式数量多会延长)
6	Finished Sample	Finished sample sent to customer for review 样品完成并寄送客户确认
7	Feedback from customer	Customer gives feedback and approves final version 客户反馈意见并确认最终样品
8	Approved final	Once approved, proceed to official order stage 确认后转入正式订单流程
Optional Notes 附加说明	Express sampling (3-5 days) available upon request 支持快速打样服务 (3-5天) 可协商	
	sample fee deductible against bulk order 样品费可在正式订单中抵扣	
	Samples can include logo and customized packaging 样品可提供带Logo、定制包装版本	

